



October 23, 2015

Brian Hanson, Town Administrator
Town of Fairlee
PO Box 95
Fairlee, VT 05045

LOCATIONS

Bradford

437 South Main Street
P.O. Box 318
Bradford,
Vermont 05033
802-222-9317

East Corinth

720 Village Road
P.O. Box A
East Corinth,
Vermont 05040
802-439-5321

Wells River

65 Main Street
P.O. Box 755
Wells River,
Vermont 05081
802-757-2325

Dear Mr. Hanson:

Little Rivers Health Care would like to request appropriations funding from the Town of Fairlee for the 2016 fiscal year. We are asking for level funding at \$2,000.

Currently, 189 Fairlee residents receive services at Little Rivers. The annual cost to provide those services averages \$793 per resident, yet our average reimbursement per patient is \$536, or \$257 less than cost. We must make up the difference with grant funding and donations and as a Federally Qualified Health Center, we are expected to obtain support from the communities we serve. Our request for \$2000 from Fairlee represents \$10.58 per resident to help offset the \$257 shortfall.

Our report for inclusion in the Fairlee Town Report is attached. Also attached is a copy of our most current financial statements as has been requested.

We are very grateful to the Town of Fairlee for its past support of our mission and health care services, and we hope that you can continue to help us serve your community.

Sincerely,

Gail Auclair, CEO

PRIMARY
HEALTH CARE
FROM
TRUSTED
FRIENDS

Little Rivers Health Care
A Federally Qualified Health Center
Annual Report to Towns
Fiscal Year 2015

This past year has been one of many changes for Little Rivers. While 2014 was a challenging year with regard to access to appointments, we have made great strides in that area in 2015. Not only have we been fortunate to hire three additional physicians, we have extended our business hours to make evening, early morning, and Saturday hours available as well.

As a Federally Qualified Health Center (FQHC), Little Rivers must provide much more than basic primary care services. We are expected to be a true medical *home* that takes responsibility for coordinating all of one's medical care. Also, as a certified Patient Centered Medical Home, Little Rivers has to continually demonstrate performance on an ever-growing list of "quality indicators" that includes everything from asthma management to weight screening, and dozens of others in between. Although this requires staff training, extra time, and coordination with other agencies that provide services to our patients, it is all worth it because following these best practice guidelines contributes to our patients staying well.

The following are examples of services Little Rivers provided to local residents in 2014 (the last full year for which data are available at the time of this submission):

- 22,174 clinic visits
- Prenatal services for 69 expectant families
- Primary care for 328 veterans and 50 migrant workers
- 693 visits to hospitalized patients
- 312 home visits for house-bound patients
- Primary care services to Valley Vista residents
- Daily telephone contacts with patients who have chronic conditions that put them at risk for sudden complications, to check on their status more frequently and avoid unnecessary visits to the hospital.
- Dental services to children in our area via the Ronald McDonald Care Mobile
- Discounted services to over 300 patients who qualified for our sliding fee adjustments

In 2014, Little Rivers provided services to 189 (19%) of Fairlee residents, representing approximately 756 visits.

Keeping our patients and community well-informed is a key strategy for keeping folks well. As a participant in the statewide initiative, The Vermont Blueprint for Health, Little Rivers offers Healthier Living Workshops and other educational programs to help residents manage chronic conditions, as well as assist those who want to quit smoking. We are also working with other local agencies to address the growing substance abuse problem in our region by expanding access to services that support addiction recovery.

In 2014, Little Rivers contributed a total of \$4.3 million to the local economy, provided jobs for nearly 60 people, and brought in nearly \$1 million in federal dollars to our communities. In return for our grant funding, we are expected to demonstrate financial support from our towns.

We are deeply grateful to our area towns and generous donors who continue to support us in this work. Many thanks to you all.

Meg Burmeister, Board Chair

Gail Auclair, CEO

Little Rivers at
Wells River
65 Main St.
Wells River, VT
802-757-2325

Little Rivers at
East Corinth
720 Village Rd.
E. Corinth, VT
802-439-5321

Little Rivers at
Bradford
437 S. Main St.
Bradford, VT
802-222-9317

Administration and
Billing:
46 Mill Street
Bradford, VT
802-222-4637

1:05 PM
 10/21/15
 Accrual Basis

LRHC
Profit & Loss Budget Performance
July 2015

	<u>Jul 15</u>	<u>Budget</u>	<u>Jan - Jul 15</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
400000 · Service Revenue	351,558.76	318,003.00	2,486,901.11	2,154,171.00	3,672,388.00
410000 · Allowances	-140,951.59	-74,101.00	-933,775.85	-501,868.00	-855,537.00
420001 · 340B Program Sales Kinney	44,085.79	57,500.00	300,782.33	402,500.00	690,000.00
420002 · 340B Sales - Walmart	8,327.67	6,000.00	42,067.60	42,000.00	72,000.00
430000 · Federal 330 Grant	107,593.92	72,056.00	610,001.00	504,392.00	864,668.00
430750 · Incentive Payments	-19,401.30		-6,239.40		51,000.00
430755 · Rural health Serv Grant Revenue	0.00		3,528.00		
430780 · Blueprint PPM Incentive Pymnt	12,758.24	6,000.00	49,266.41	42,000.00	72,000.00
430790 · ACO Medicaid Shared Savings Rev	72,122.00		72,122.00		
430975 · Blueprint Grant Income	9,250.00	6,250.00	59,950.00	43,750.00	75,000.00
430985 · CHT Insurance Revenue	10,186.59	10,208.00	72,418.61	71,456.00	122,500.00
440000 · Donations	685.00		3,210.00	2,000.00	12,000.00
460500 · Income - East Corinth Rental	250.00	250.00	1,750.00	1,750.00	3,000.00
480000 · Recovered Collections	64.46		2,490.37		
490000 · Miscellaneous Income	19.09		1,221.35		
Total Income	<u>456,548.63</u>	<u>402,166.00</u>	<u>2,765,693.53</u>	<u>2,762,151.00</u>	<u>4,779,019.00</u>
Expense					
500000 · Payroll	285,464.18	322,181.50	1,931,756.18	2,161,329.50	3,699,588.00
600000 · Facility Expenses	10,507.57	10,401.00	96,942.52	98,575.00	160,180.00
700000 · Direct Medical	30,253.93	36,683.00	215,309.64	284,862.00	488,473.00
800000 · OH Ins,Post,Comp,Supp,Depr,Copy	29,637.43	33,668.66	223,951.31	238,221.70	395,778.00
Total Expense	<u>355,863.11</u>	<u>402,934.16</u>	<u>2,467,959.65</u>	<u>2,782,988.20</u>	<u>4,744,019.00</u>
Net Ordinary Income	<u>100,685.52</u>	<u>-768.16</u>	<u>297,733.88</u>	<u>-20,837.20</u>	<u>35,000.00</u>
Net Income	<u><u>100,685.52</u></u>	<u><u>-768.16</u></u>	<u><u>297,733.88</u></u>	<u><u>-20,837.20</u></u>	<u><u>35,000.00</u></u>

1:00 PM
 10/21/15
 Accrual Basis

LRHC
Balance Sheet
 As of July 31, 2015

	Jul 31, 15
ASSETS	
Current Assets	
Checking/Savings	
100150 · Merchant's Checking Account	439,790.74
100175 · Merchants 340B Account	2,000.00
100200 · Undeposited Cash	4,681.17
100500 · Petty Cash	450.00
100600 · Patient Cash Boxes	700.00
Total Checking/Savings	447,621.91
Accounts Receivable	
120000 · Accounts Receivable	
120011 · ECW A/R Medicaid	46,847.53
120012 · ECW A/R Medicare	201,325.09
120013 · ECW A/R Third Party	73,189.09
120014 · ECW A/R Self-Pay	70,116.18
120100 · Allowance for Contract Adj	-127,150.00
120200 · Allowance for Bad Debts	-100,842.00
120300 · Unposted Deposits	-1,776.24
120000 · Accounts Receivable - Other	34,970.00
Total 120000 · Accounts Receivable	196,679.65
123000 · Accts Receivable 340B Wells Riv	
123500 · Reserve for Bad Debt	-209,057.06
123000 · Accts Receivable 340B Wells Riv - Other	209,057.06
Total 123000 · Accts Receivable 340B Wells Riv	0.00
123001 · Accts Receivable 340B Kinney	40,664.44
123002 · HHHN - 340B Walmart A/R	6,800.08
125000 · Due from Third Party	
125159 · Medicaid Cost Settlement - 2012	588.00
125160 · Medicaid Cost Settlement - 2013	2,184.00
125161 · Medicaid Cost Settlement - 2014	1,296.00
125261 · Medicare Cost Settlement - 2014	14,936.00
Total 125000 · Due from Third Party	19,004.00
Total Accounts Receivable	263,148.17
Other Current Assets	
130000 · 330 Grants Receivable	
130003 · Exp Medical Capacity & BHI	107,426.55
130000 · 330 Grants Receivable - Other	332,500.00
Total 130000 · 330 Grants Receivable	439,926.55
130750 · VT Health Access Incentive A/R	63,750.00
130790 · ACO Medicaid Shared Savings AR	72,122.00
130975 · Blueprint Health Grant Rec	60,587.06
130985 · CHT Insurance Receivables	5,544.40
130990 · PPM Medical Home Level 2	7,323.44
Total Other Current Assets	649,253.45
Total Current Assets	1,360,023.53
Fixed Assets	
150000 · Computers Lease Improve & Equip	
150500 · Accumulated Depreciation	-219,895.48
150000 · Computers Lease Improve & Equip - Other	277,667.90
Total 150000 · Computers Lease Improve & Equip	57,772.42
151000 · CIP East Corinth Renovation	
151500 · Depreciation - CIP East Corinth	-105,291.00
151000 · CIP East Corinth Renovation - Other	658,067.60
Total 151000 · CIP East Corinth Renovation	552,776.60
153000 · Valley Health Center Building	
153500 · Accum Depreciation Buildings	-34,335.00

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 Accrual Basis

LRHC
Balance Sheet
 As of July 31, 2015

	Jul 31, 15
153000 · Valley Health Center Building - Other	145,000.00
Total 153000 · Valley Health Center Building	110,665.00
154000 · Valley Health Center Property	40,000.00
155000 · EMR Servers	
155500 · Accum Depreciation EMR	-153,145.00
155000 · EMR Servers - Other	238,346.82
Total 155000 · EMR Servers	85,201.82
156000 · Bradford Building	
156500 · BR Building Accum Depreciation	-12,126.00
156000 · Bradford Building - Other	77,400.00
Total 156000 · Bradford Building	65,274.00
157000 · BR Building Repairs	
157500 · BR Building Repairs Accum Depr	-8,851.00
157000 · BR Building Repairs - Other	89,382.23
Total 157000 · BR Building Repairs	80,531.23
158000 · Bradford Property	12,600.00
159000 · WR Building	
159500 · WR Building Accum Deprec	-21,266.00
159000 · WR Building - Other	220,000.00
Total 159000 · WR Building	198,734.00
159100 · WR Repairs	
159600 · Accum Deprec - WR Bldg Repairs	-10,785.00
159100 · WR Repairs - Other	146,945.04
Total 159100 · WR Repairs	136,160.04
159200 · Wells River Property	55,000.00
Total Fixed Assets	1,394,715.11
Other Assets	
170000 · Pre-Paid Accounting	5,300.00
171000 · Pre-Paid Dues	1,153.50
172000 · Pre-Paid Insurance	12,452.45
174000 · Security Deposits	438.00
175000 · Prepaid Expenses - Other	41,002.47
Total Other Assets	60,346.42
TOTAL ASSETS	2,815,085.06
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200000 · Accounts Payable	40,867.31
Total Accounts Payable	40,867.31
Other Current Liabilities	
200200 · Insurance Recoups Payable	3,156.00
200500 · Accrued Expenses	1,644.76
216000 · Current Mortgage BR - Merchants	2,793.29
217000 · Current Mortgage EC - Merchants	2,626.47
218000 · Current EMR Loan Payable	4,360.67
219000 · Current Liab - WR Mortgage	5,021.85
225000 · Deferred Revenue 330 Grant	
225003 · Def Rev Exp Medical Capac & BHI	88,967.65
225000 · Deferred Revenue 330 Grant - Other	322,153.00
Total 225000 · Deferred Revenue 330 Grant	411,120.65
225975 · Def Rev Blueprint Grant	43,287.06
225995 · Deferred Revenue - Spoke	12,282.00
225996 · Def Revenue - Commity Nurse	5,000.00
230000 · Payroll Liabilities	

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10/21/15
Accrual Basis

LRHC
Balance Sheet
As of July 31, 2015

	<u>Jul 31, 15</u>
230100 · Accrued Payroll	55,989.81
230200 · Accrued ETO	130,353.10
230500 · Flex Spending	208.35
230700 · STD - Employee Deduction	9.95
Total 230000 · Payroll Liabilities	<u>186,561.21</u>
Total Other Current Liabilities	<u>677,853.96</u>
Total Current Liabilities	718,721.27
Long Term Liabilities	
274000 · Long Term BR Mortgage Payable	92,371.02
275000 · Long Term EC Mortgage Payable	136,807.85
276000 · Long Term EMR Loan Payable	12,646.51
277000 · Long Term Liab - WR Mortgage	279,821.23
Total Long Term Liabilities	<u>521,646.61</u>
Total Liabilities	1,240,367.88
Equity	
111000 · Retained Earnings	1,171,058.43
300000 · Opening Bal Equity	105,924.87
Net Income	297,733.88
Total Equity	<u>1,574,717.18</u>
TOTAL LIABILITIES & EQUITY	<u><u>2,815,085.06</u></u>